

MAIN SKILLS

## Senior hotel contractor

You are the best candidate if you have a proven experience of at least 5 years in hotel contracting with focus on luxury segment

You are an expert negotiator with an important knowledge of Italian hotels and hotel chains (especially 4 and 5 stars) and you know the channel manager and mapping process.

You are aware that booking and sales teams are your first partners and you are happy to collaborate and help them.

You think analytically, support the efficiency and love working in team and support colleagues

You are ambitious, motivated and have a great passion for travel industry

Your English is fluent

The workplace will be in Milan, Rome or Naples according to the selected candidate's profile