

MAIN SKILLS

Sales Manager North America

You are the best candidate if you have a proven experience of minimum 5 years as a sales manager, business development manager or sales representative for an Italian luxury DMC or 5 star hotel or hotel chain

You speak fluently English and a second language

You have a deep knowledge of the US market, have a good relationship with the potential Tour Operators, Travel agents and you understand the main needs of the final customers
Great passion for Italian luxury touristic products

You think that working in team is the most efficient way to success and an analytical view is necessary to understand market and customers

The workplace will be in Milan, Rome or Naples according to the selected candidate's profile